



AUTO INDUSTRIAL

Website: www.autoindustrial.co.za

Date of investment: February 2014

Industry: Manufacturing

Investment partners: Management

Equity percentage: Majority stake

Business description:

Established in 1969, Auto Industrial is one of South Africa's leading automotive component manufacturers with a significant local market share for its product offering. The company is best known for its machining and assembly, ductile and grey iron castings and hot steel forgings of components such as brake discs and drums, steering knuckles, wheel carriers, flywheels, wheel hubs and pinions. The automotive industry represents about 7% of South Africa's GDP, 30% of manufacturing jobs and 10% - 15% of exports and is forecast to grow significantly in the medium term. Auto Industrial employs a workforce of 800 skilled machinists.

Trinitas has a 70% stake in the Auto Industrial Group with 30% of the business sitting in the hands of a management equity pool.

Business expansion is expected from organic growth to volumes under current contract, as well as potential new projects locally and for export. In addition, government's Automotive Production and Development Programme (APDP) that replaced the Motor Industry Development Programme (MIDP) in January 2013, encourages local component production and is expected to further enhance the company's growth prospects.

